

With an extensive range of advanced products, Mul-T-Lock's offering provides protection to commercial and private vehicles of all types.

What's more, solutions for commercial applications have been designed for durability, robustness and ease-of-use, allowing drivers to access their equipment or the goods they are carrying easily.



Tony Powell, Managing Director and Owner of Trade Vehicle Locks (TVL), has been working closely with Mul-T-Lock for many years and fully endorses their vehicle security products as the highest quality. Working together to achieve the Thatcham Quality Assured (TQA) mark for one of its leading vehicle slam locks. TQA is registered as an official trademarked certification scheme and concentrates on products designed to enhance vehicle security, safety and reliability as well as tools and equipment used in automotive repair. With over 30 years' experience within the motor industry Tony is hugely passionate about helping prevent people from breaking into vehicles. His years of expertise and insight means that TVL can be very reactive to market needs and the changing designs of vehicles.

Tony said: "The acceleration in automotive crime in recent years is truly astonishing. In the UK it has grown by 18% in the last year alone. We are seeing thieves hiring vehicles, specifically so they can break them apart to determine a way to compromise the same model in future.

"Social media and internet networks also have a huge part to play in the rise of vehicle crime. Modern technology means that thieves can chat online and within a few hours share methods and techniques of breaking into a particular vehicle.

"These days vehicle crime is also rising across Europe. Last year saw incidents increase significantly in Germany, and there has also been a spike in Italy and Russia.

"Another contributing factor is the fact that materials used in automotive construction are getting thinner and lighter due to the need for more environmentally friendly vehicles. This means that the 'peel and steal' break-in tactic is more prevalent, and the need for products to help combat this is more important than ever."



**Tony Powell**  
Managing Director and Owner  
of Trade Vehicle Locks (TVL)



**ArmaD Lock™**



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# Stopping vehicle crime in its tracks



Last year saw a staggering 56 percent increase in car theft rates in England and Wales, with 51% of UK builders having tools stolen. Vehicle crime has risen by 18% and vehicle theft by 56%<sup>1</sup>. Whilst this is devastating for vehicle owners, it also means that automotive locksmiths have been busier than ever.

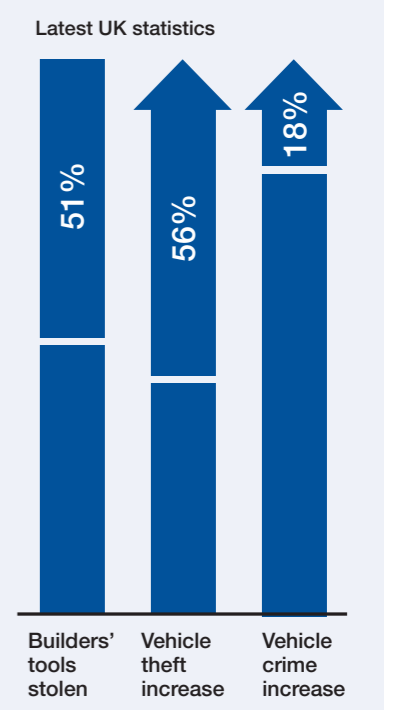


Here, Michael English, Product Manager - Mechanical for Mul-T-Lock and Tony Powell, Managing Director of Trade Vehicle Locks, explains why commercial vehicle crime is on the rise and how locksmiths can utilise specialist products on the market to help tackle the issue.

With the onset of the 'dark nights' period, thefts from commercial vehicles are set to rise further when the clocks go back from October – March. The cover of darkness provides ample opportunity for vehicle crimes to occur, and although there are no formal

figures on commercial vehicle crime from the Office for National Statistics, anecdotally we know that these thefts also spike during this time of year.

Automotive locksmiths like Trade Vehicle Locks are specialists in their field and they know how to utilise, adapt and develop right products on the market to ensure maximum protection for commercial and private vehicles. From on-board diagnostic (OBD) port protectors to anti-scan wallets, there are a number of solutions available to create strong sales opportunities for locksmiths who work in this field.



<sup>1</sup>Office for National Statistics data from over the last few years



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# Complete Commercial Vehicle Security System

**ArmaD Lock™**

"TVL provides specialist installation kits that are tailor made for each make and model of vehicle to suit the wide range of locking products that Mul-T-Lock provides us. We are always developing and adapting our products to suit each vehicle model variation and design updates. As we pride ourselves in being entrenched in the automotive market, this makes us a very reactive component supplier. We are effectively a one stop shop for all commercial vehicle locking needs and sell all of Mul-T-Lock's vehicle locking products together with fully comprehensive specialist installation kits"

Mul-T-Lock supplies numerous vehicle locks to TVL for its installation kits, including lock cases, Thatcham accredited slam locks, deadlocks, euro cylinders, camlocks as well as padlocks. These products are typically adapted to suit market needs and are of the highest specification and quality, having evolved to a heavy-duty commercial offering that allow users to 'fit and forget', as they simply do the job.

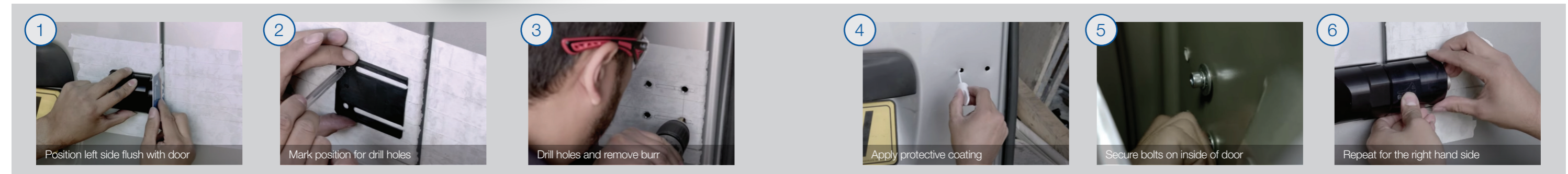
Quality is of paramount importance when it comes to automotive security protection. Many factors such as wet weather and road gritting during the icy months can get into vehicle locking mechanisms causing rusting, damage and failure, but Mul-T-Lock products are developed with feedback from the market and invaluable input from automotive locksmith specialists like TVL to withstand these conditions.

Now is the time for automotive locksmiths to get fully stocked for the busy period ahead. From domestic customers to commercial and fleet clients, there is no doubt that vehicle crime is affecting all markets and is set to rise over the winter months.



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Quality Assured

## Easy to use and easy to install



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